

30<sup>th</sup> October 2009

Dear DJB Customer,

### **IMPORTANT INFORMATION ABOUT YOUR DJB SOFTWARE**

By now most of you would have heard that the owner and founder of DJB Software, My uncle, David Brown, sadly passed away in September. Firstly I would like to thank so many of you, on the family's behalf, for the kind words of sympathy, I have received.

Since then we have had to look hard at the future for the DJB products, our ability to take the systems forward and of course to maintain the level of support. Initially we issued a statement explaining that all would remain the same and we would continue to develop and service our customer base. Unfortunately after some analysis, we have decided that it would be impossible to do this with the resources available.

So many small 'lifestyle' companies like DJB rely on the skills and experience of one main person. Although I had been working with David for four years and learnt much about the operation and support of the products, I can't replace the knowledge gained by his 25 plus years experience.

Also, as technology moves on, products have to be updated, new innovations have to be incorporated and investment has to be made. That's why I have got together with Club Systems International. Anyone who visits their fantastic HowDidiDo website can see the skill and experience that they have. CLUB2000.co.uk gives a full account of a UK based, family owned company that has produced market leading, cutting edge products like CLUB2000, MerlinTouch EPoS and PSiTouch for over 27 years. They really are streets ahead of the competition!

**You can now join the hundreds of clubs benefiting from this truly integrated system, for FREE.** In the next few days you will be contacted by Club Systems to explain what you will need to do to convert your membership and/or handicapping software to their product, CLUB2000. This upgrade is genuinely FREE of charge. I am currently working, with the Club Systems' development team, on the programs that will convert your current membership and handicapping data to the CLUB2000 format. That should be ready in a week or so, and will be sent to all DJB customers, again for FREE.

You can also choose to upgrade your other club technology such as Till EPOS systems and Touch Screen Software, in most cases, also FREE of charge! This will however require a visit and therefore may take a little longer.

You now have the opportunity to install a truly integrated computer system, in most cases, using all your current computer hardware and members' swipe cards.

I have enclosed a simply question and answer card that will hopefully satisfy any queries you may have. You can also visit our website [www.djbsw.co.uk](http://www.djbsw.co.uk) Club Systems site [www.club2000.co.uk/DJB](http://www.club2000.co.uk/DJB) or call our special helpline number 0845 299 6226.

Finally, please be assured that that I will still be available to help steer and develop your computer software in the future, as I have taken up a role at Club Systems. I will become the 30<sup>th</sup> employee of the company, and join a 5 strong development team based in Cheshire. I have been so impressed with the professionalism of all of the staff and look forward to working with them and all of you in the years to come.

Kindest regards

Yours sincerely

Alastair Brown

P.S. Club Systems are travelling the country at the moment showing their products at regional road shows. You can find information at [www.club2000.co.uk/roadshows](http://www.club2000.co.uk/roadshows)